





For The Nine Months Ended June 30, 2021



Third Quarter 2021 Report to Shareholders

Kingston, Jamaica - July 29, 2021

The Board of Directors is pleased to release the following financial results for NCB Financial Group Limited (NCBFG) and its subsidiaries (the Group) for the nine months ended June 30, 2021.

NCBFG reports unaudited consolidated net profit of \$13.9 billion for the period, a decline of 31% or \$6.4 billion from the prior year. Consolidated net profit attributable to stockholders of the parent totalled \$9.9 billion, a 33% or \$4.9 billion decrease from the prior year. Within the context of the economic downturn due to the pandemic, the Group continues to deliver commendable performance as business and consumer activities rebound. The economic outlook continued to improve as markets gradually reopened. During the period, the Group continued its transformation initiatives to accelerate growth and strengthen our position in the industry. This strategy requires significant investments in technology and people to transform into a highperforming digital financial services Group.

We have fast-tracked some of our transformation initiatives and continued executing our strategic growth plans, equipping us to grow within the evolving landscape. This positions the Group to achieve its digital ecosystem aspiration while implementing innovative and data-driven solutions to drive and capture value. The resultant business enhancements will enable sustainable value for our employees, customers and shareholders. While COVID-19 related uncertainty still exists, this transformation positions us to accelerate out of the current crisis while remaining agile as we execute the various strategic priorities.

For more information, contact: INVESTOR RELATIONS Jacqueline De Lisser Head -Group Investor Relations & Financial Advisory Email: <u>DeLisserJN@jncb.com</u>

MEDIA RELATIONS Camile Glenister

Head -Group Marketing & Communications Email: <u>GlenisterCS@jncb.com</u>









Financial Results

For The Nine Months Ended June 30, 2021

Net Profit of \$9.9 billion (attributable to stockholders of the parent)

Group Performance

Continued growth from our banking and investment activities led the improved revenue performance, while insurance activities slowed primarily due to the lockdown in Trinidad and Tobago during the third quarter. Operating income of \$91.9 billion represented an increase of 12% or \$10.2 billion over the prior year, reflecting the recovery in some market activities. The revenue growth was tempered by an \$11.9 billion or 20% increase in operating expenses.

Banking and Investment Activities

The net result from banking and investment activities of \$73.8 billion represented a 26% or \$15.4 billion increase over the prior year's nine-month results. This performance was primarily driven by improved gains from investment activities of \$12.3 billion, a five-fold increase over the prior year. This business segment continues to benefit from improving market conditions and securities prices.

Credit impairment provisions continued to benefit from the improving environment and economic outlook compared to the previous financial year, resulting in a reserve release during the quarter. Expected credit losses declined by \$3.5 billion or 61% from the prior year. We continue to closely monitor our portfolio and credit quality ensuring the adequacy of provisions.

Notwithstanding the improved economic outlook, the general downturn in business and consumer activity, coupled with tightening interest spreads continued to impact net interest and fee and commission income.

Insurance Activities

COVID-19 control measures imposed by the Government of Trinidad and Tobago impacted businesses and consumers during the quarter creating a general slowdown of business activity, which impacted this business segment. The net result from insurance activities totalled \$18.1 billion, a decrease of 22% or \$5.3 billion from the prior year. Net underwriting income increased by 7% or \$5.4 billion, due to improved premium income, however underwriting expenses increased by \$10.6 billion or 20% over the prior year, outpacing the increased income.

Operating Expenses

Operating expenses totalled \$71.6 billion, an increase of \$11.9 billion or 20% over the prior year. Staff costs were \$34.5 billion, increasing by \$4.6 billion or 15% over the prior year primarily due to the annual increases in salaries, wages and allowances coupled with incentive payments within the current period related to the prior financial year. Other operating expenses totalled \$28.7 billion, an increase of \$5.8 billion or 25% due to significant investments in technology and digital channel enhancements; technical, consultancy and professional fees required to support the execution of our transformation strategy; and general increases in expenses. This resulted in the cost to income ratio increasing to 76.12%, up from 68.38% in the prior year.



Financial Results

For The Nine Months Ended June 30, 2021

Net Profit of \$9.9 billion (attributable to stockholders of the parent)

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Consolidated Statement of Financial Position

Total assets increased to \$1.89 trillion, up \$194.7 billion or 11% over the prior year. The asset base expanded mainly due to net loans, investment securities, and amounts due from banks, funded by growth in deposits, insurance contract liabilities, securitisation arrangements, repurchase agreements and other borrowed funds.

Investment Securities and Reverse Repurchase Agreements

Investment securities, including pledged assets and reverse repurchase agreements, totalled \$907.0 billion, an increase of 6% or \$52.1 billion over the prior year. This continues to be the Group's largest earning asset portfolio.

Loans and Advances

The Group's loans and advances, net of credit impairment losses, now exceed \$500 billion, an increase of 13% or \$58.6 billion over the prior year. Non-performing loans totalled \$30.7 billion as at June 30, 2021, an increase of \$7.9 billion or 35% over the prior year. This represented 6.0% of gross loans, up from 5.0% in the prior year.

Deposits

Deposits, our largest source of funding, totalled \$641.0 billion, an increase of \$95.3 billion or 17% over the prior year, reflecting our banking customers' confidence in the Group.

Policyholders' Liabilities

Liabilities under annuity and insurance contracts increased to \$434.7 billion at June 30, 2021, up \$35.7 billion or 9% over the prior year. This reflects continued growth in all our markets.

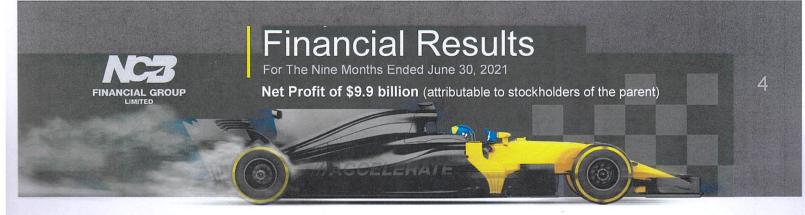
Capital and Liquidity

Equity attributable to stockholders of the parent increased by 3% or \$5.2 billion to \$156.4 billion as at June 30, 2021, primarily due to increased retained earnings and fair value reserves due to improved market conditions.

All our regulated entities have met the applicable capital and liquidity regulatory requirements.

Dividends

The Board of Directors, at its meeting on July 29, 2021, did not declare an interim dividend.



Corporate Social Responsibility (CSR)

Our CSR policy focuses on six main areas: inspired people; doing good business; creating delighted, lifelong customers: data security; community development; and environmental sustainability. The Group is committed to engaging in activities that support long-term success, providing appropriate benefits for various stakeholders and ensuring compliance with all applicable rules and regulations through responsible and ethical business practices in the respective territories.

The Group remains committed to protecting our employees, customers and the communities we serve and have maintained effective protocols to limit the spread of COVID-19. We continue to encourage the use of digital channels and maintain remote work options for non-customer facing roles within the Group. We will continue to provide a safe, secure environment for our customers to conduct business with the Group, while minimising face-to-face interactions by offering suitable alternative channels and urging everyone to practise the recommended safety measures.

Our foundations have embraced philanthropic activities relevant to health, education and the improvement and development of the region.

NCBFG remains committed to building the communities we serve through the work of our foundations, our subsidiaries and staff. We are grateful to the persons at the front line and thank them for their continued service. Thanks to our valued stakeholders for their continued loyalty, confidence and support. *Put Your Best Life Forward*.

ON BEHALF OF THE BOARD Hon. Patrick Hylton, OJ, CD, President and Group Chief Executive Officer



(expressed in Jamaican dollars unless otherwise indicated)

| | CURRENT YEAR | | | PRIOR | PRIOR YEAR | | |
|--|--|---|---|--|---|--|--|
| | Quarter ended June 30 2021 \$'000 | Quarter ended March 31 2021 \$'000 | Year to date June 30 2021 \$'000 | Quarter ended June 30 2020 \$'000 | Year to date June 30 2020 \$'000 | | |
| Operating income | | | | | | | |
| Banking and investment activities | | | | | | | |
| Interest income | 20,837,053 | 19,376,966 | 61,056,027 | 19,565,174 | 59,665,547 | | |
| Interest expense | (6,648,032) | (6,087,463) | (19,762,072) | (5,994,730) | (18,094,950) | | |
| Net interest income | 14,189,021 | 13,289,503 | 41,293,955 | 13,570,444 | 41,570,597 | | |
| Fee and commission income | 7,094,586 | 6,612,265 | 20,691,886 | 5,760,920 | 19,675,757 | | |
| Fee and commission expense | (1,542,332) | (1,173,555) | (3,830,619) | (817,631) | (3,306,278) | | |
| Net fee and commission income | 5,552,254 | 5,438,710 | 16,861,267 | 4,943,289 | 16,369,479 | | |
| Gain on foreign currency and investment activities | 3,875,430 | 3,006,888 | 12,294,595 | 1,400,542 | 2,447,454 | | |
| Credit impairment reversals/(losses) | 348,882 | (1,363,964) | (2,183,007) | (2,434,604) | (5,650,782) | | |
| Dividend income | 529,221 | 417,009 | 1,523,027 | 317,560 | 1,707,403 | | |
| Other operating income | 2,662,261 | 616,185 | 3,964,202 | 526,125 | 1,867,142 | | |
| | 7,415,794 | 2,676,118 | 15,598,817 | (190,377) | 371,217 | | |
| Net result from banking and investment activities | 27,157,069 | 21,404,331 | 73,754,039 | 18,323,356 | 58,311,293 | | |
| Insurance activities | | | | | | | |
| Premium income | 35,868,646 | 37,124,286 | 109,428,812 | 32,434,298 | 99,636,056 | | |
| Insurance premium ceded to insurers | (12,936,605) | (11,763,650) | (36,878,406) | (10,560,867) | (29,928,089) | | |
| Reinsurance commission income | 2,762,069 | 2,527,676 | 8,854,124 | 2,399,703 | 6,340,071 | | |
| Net underwriting income | 25,694,110 | 27,888,312 | 81,404,530 | 24,273,134 | 76,048,038 | | |
| Insurance benefits and claims | (18,855,874) | (20,584,828) | (55,583,172) | (14,959,197) | (46,831,190) | | |
| Reinsurance on benefits and claims | 2,000,365 | 1,016,488 | 4,886,117 | 3,396,743 | 3,619,993 | | |
| Commission and other selling expenses | (3,901,045) | (3,749,041) | (12,607,948) | (4,129,079) | (9,486,789) | | |
| Net result from insurance activities | 4,937,556 | 4,570,931 | 18,099,527 | 8,581,601 | 23,350,052 | | |
| Net operating income | 32,094,625 | 25,975,262 | 91,853,566 | 26,904,957 | 81,661,345 | | |
| Operating expenses | | | | | | | |
| Staff costs | 11,188,191 | 11,039,714 | 34,545,145 | 9,014,126 | 29,928,517 | | |
| Depreciation and amortisation | 2,395,534 | 2,324,674 | 7,010,880 | 2,258,092 | 6,584,949 | | |
| Finance cost | 446,510 | 434,482 | 1,297,402 | 96,999 | 265,600 | | |
| Other operating expenses | 10,417,863 | 7,770,161 | 28,724,819 | 6,716,857 | 22,923,071 | | |
| | 24,448,098 | 21,569,031 | 71,578,246 | 18,086,074 | 59,702,137 | | |
| Operating profit | 7,646,527 | 4,406,231 | 20,275,320 | 8,818,883 | 21,959,208 | | |
| Share of profit of associates | 118,238 | 118,698 | 168,945 | 125,408 | 138,629 | | |
| Profit before taxation | 7,764,765 | 4,524,929 | 20,444,265 | 8,944,291 | 22,097,837 | | |
| Taxation | (3,093,715) | (1,135,889) | (6,531,806) | (1,998,896) | (1,795,039) | | |
| NET PROFIT | 4,671,050 | 3,389,040 | 13,912,459 | 6,945,395 | 20,302,798 | | |
| Attributable to: | | | | | | | |
| Stockholders of parent | 4,015,984 | 1,972,458 | 9,905,639 | 5,205,811 | 14,778,317 | | |
| Non-controlling interest | 655,066 | 1,416,582 | 4,006,820 | 1,739,584 | 5,524,481 | | |
| | 4,671,050 | 3,389,040 | 13,912,459 | 6,945,395 | 20,302,798 | | |
| Earnings per stock unit Basic and diluted (expressed in \$) | 1.70 | 0.82 | 4.18 | 2.19 | 6.19 | | |
| | | | | | | | |

888-NCB-FIRST | www.myncb.com | ncbinfo@jncb.com

FINANCIAL GROUP

Unaudited Consolidated Statement of Comprehensive Income

Nine Months Ended June 30, 2021

(expressed in Jamaican dollars unless otherwise indicated)

| | Quarter ended June 30 2021 \$'000 | Quarter ended March 31 2021 \$'000 | Year to date June 30 2021 \$'000 | Quarter ended June 30 2020 \$'000 | Year to date June 30 2020 \$'000 |
|--|--|---|---|--|---|
| Net Profit | 4,671,050 | 3,389,040 | 13,912,459 | 6,945,395 | 20,302,798 |
| Other comprehensive income, net of tax- | | | | | |
| Items that will not be reclassified to profit or loss | | | | | |
| Remeasurements of post-employment benefit obligations | (1,218) | 23,634 | 416,103 | (9,649) | 119,786 |
| Other | | (42,290) | - | | - |
| | (1,218) | (18,656) | 416,103 | (9,649) | 119,786 |
| Items that may be subsequently reclassified to profit or loss | | | | | |
| Currency translation gains/(losses) | 21,265 | (690,977) | 446,221 | 4,016,537 | 3,772,775 |
| Expected credit (losses)/reversals on debt instruments at fair value through other comprehensive income (FVOCI) | (270,702) | 9,975 | (127,018) | 458,615 | 278,552 |
| Unrealised gains/(losses) on securities designated as FVOCI | 2,139,677 | (3,618,103) | 4,712,256 | 11,641,502 | (3,929,161) |
| Realised gains on securities designated as FVOCI | (1,192,143) | (2,636,436) | (4,386,303) | (255,768) | (1,954,107) |
| | 698,097 | (6,935,541) | 645,156 | 15,860,886 | (1,831,941) |
| Total other comprehensive income/(loss) | 696,879 | (6,954,197) | 1,061,259 | 15,851,237 | (1,712,155) |
| TOTAL COMPREHENSIVE INCOME/(LOSS) | 5,367,929 | (3,565,157) | 14,973,718 | 22,796,632 | 18,590,643 |
| Total comprehensive income attributable to: | | | | | |
| Stockholders of the parent | 8,684,765 | (2,285,053) | 16,100,576 | 19,794,112 | 13,169,498 |
| Non-controlling interest | (3,316,836) | (1,280,104) | (1,126,858) | 3,002,520 | 5,421,145 |
| | 5,367,929 | (3,565,157) | 14,973,718 | 22,796,632 | 18,590,643 |





| | June 30 2021 \$'000 | September 30 2020 | June 30 2020 |
|---|---------------------------|----------------------|----------------------------|
| ASSETS | \$000 | \$'000 | \$'000 |
| Cash in hand and balances at Central Banks | 68,027,479 | 74,039,589 | 57,677,253 |
| Due from banks | 168,666,087 | 178,898,210 | 112,724,628 |
| Derivative financial instruments | 752,453 | 653,735 | 339,149 |
| Reverse repurchase agreements | 7,228,913 | 9,518,854 | 11,951,463 |
| Loans and advances, net of credit impairment losses | 504,046,738 | 452,954,936 | 445,412,890 |
| Investment securities | 677,630,300 | 456,802,747 | 454,119,593 |
| Pledged assets | 222,171,828 | 401,757,217 | 388,826,729 |
| Investment in associates | 6,667,085 | 6,955,109 | 6,428,035 |
| Investment properties | 36,010,519 | 33,751,227 | 30,314,965 |
| Intangible assets | 52,327,085 | 53,018,480 | 50,745,876 |
| Property, plant and equipment | 27,653,055 | 27,530,567 | 23,775,325 |
| Right-of-use assets | 5,418,483 | 4,543,678 | 3,578,771 |
| Properties for development and sale | 2,889,647 | 2,759,044 | 2,556,860 |
| Deferred income tax assets | 12,214,195 | 14,634,857 | 11,690,982 |
| Income tax recoverable | 7,769,156 | 2,323,139 | 5,534,775 |
| Reinsurance assets | 29,961,588 | 26,532,008 | 27,687,835 |
| Letters of credit and undertaking | 5,392,489 | 3,618,540 | 3,871,901 |
| Other assets | 54,026,846 | 49,968,338 | 56,893,113 |
| Total assets | 1,888,853,946 | 1,800,260,275 | 1,694,130,143 |
| LIABILITIES | | | |
| Due to banks | 25,030,198 | 30,134,601 | 27 402 196 |
| Customer deposits | 640,972,651 | 573,968,886 | 27,403,186 |
| Repurchase agreements | 207,522,839 | 211,436,379 | 545,677,003 190,432,828 |
| Obligations under securitisation arrangements | 65,943,204 | 71,083,957 | 41,474,256 |
| Derivative financial instruments | 15,704 | 11,000,007 | 41,474,200 |
| Other borrowed funds | 131,026,657 | 125,066,336 | 120,061,305 |
| Deferred income tax liabilities | 13,089,233 | 11,244,924 | 13,775,291 |
| Third party interests in mutual funds | 31,319,299 | 27,572,914 | 25,113,427 |
| Liabilities under annuity and insurance contracts | 434,690,146 | 405,014,541 | 398,976,067 |
| Segregated fund liabilities | 14,896,574 | 14,255,178 | 14,867,526 |
| Investment contract liabilities | 43,080,919 | 41,682,306 | 55,041,961 |
| Post-employment benefit obligations | 9,821,575 | 9,731,059 | 9,759,795 |
| Letters of credit and undertaking | 5,392,489 | 3,618,540 | 3,871,901 |
| Lease liabilities | 5,562,885 | 4,597,994 | 3,529,882 |
| Other liabilities | 61,100,805 | 70,647,737 | 51,265,584 |
| Total liabilities | 1,689,465,178 | 1,600,055,352 | 1,501,250,012 |
| STOCKHOLDERS' EQUITY | | | |
| Share capital | 153,827,330 | 153,827,330 | 153,827,330 |
| Treasury shares | (29,776,345) | (15,150,201) | (14,877,985) |
| Reserve from the scheme of arrangement | (147,034,858) | (147,034,858) | (147,034,858) |
| Fair value and capital reserves | 17,995,493 | | |
| Loan loss reserve | | 12,216,660 | 11,327,005 |
| | 1,599,420 | - | 1,669,713 |
| Statutory reserve fund | 6,765,932 | 6,735,063 | 6,697,885 |
| Retained earnings reserve | 63,620,000 | 58,580,000 | 51,930,000 |
| Retained earnings | 89,428,409 | 86,940,684 | 87,639,457 |
| Equity attributable to shareholders of the parent | 156,425,381 | 156,114,678 | 151,178,547 |
| Non-controlling interest | 42,963,387 | 44,090,245 | 41,701,584 |
| Total stockholders' equity | 199,388,768 | 200,204,923 | 192,880,131 |
| Total stockholders' equity and liabilities | 1,888,853,946 | 1,800,260,275 | 1,694,130,143 |

Approved for issue by the Board of Directors on July 29, 2021 and signed on its behalf by

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Hon. Patrick Hylton, OJ, CD

President and Group Chief Executive Officer

G Professor Alvin Wint, CD

Lead Independent Director

Dave Garcia

Dennis Cohen

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Corporate Secretary

Group Chief Financial Officer and Deputy Chief Executive Officer

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Unaudited Consolidated Statement of Changes in Stockholders' Equity Nine months ended June 30, 2021

Reserve from Fair value and Retaine Loan loss Statutory Treasury Share capital the Scheme of capital earning shares reserve reserve fund Arrangement reserves reserv \$'000 \$'000 \$'000 \$'000 \$'000 \$'000 \$'000 153,827,330 43,820 Balance as at September 30, 2019 (10,756,253) (147,034,858) 13,158,946 2,947,624 6,625,209 Impact of revised Purchase Price Allocation on acquisition of majority stake in Guardian ----Holdings Limited Balance as at October 1, 2019 153,827,330 (10,756,253)(147,034,858)13,158,946 2,947,624 6,625,209 43,820 Total comprehensive income (1,831,941)-_ Transfer from loan loss reserve (1,277,911)_ -Transfer to statutory reserve 72,676 Transfer to retained earnings reserve 8,110 _ _ Disposal of treasury shares 49,827 Purchase of treasury shares (4, 171, 559)Transaction with owners of the Company -**Dividends** paid Balance at June 30, 2020 153,827,330 (14,877,985) (147,034,858) 11,327,005 1,669,713 6,697,885 51,930 Balance as at October 1, 2020 153,827,330 (15,150,201) (147,034,858) 12,216,660 6,735,063 58,580 -Total comprehensive income 5,778,833 -_ _ Transfer to loan loss reserve 1,599,420 ---Transfer to statutory reserve 30,869 -5,040 Transfer to retained earnings reserve --_ Purchase/reallocation of treasury shares (14, 626, 144)Transaction with owners of the Company -Dividends paid -(29,776,345) (147,034,858) 17,995,493 1,599,420 6,765,932 63,620 Balance at June 30, 2021 153,827,330

| ed gs ve | Retained earnings | Non- controlling interest | Total |
|----------------|----------------------|---------------------------------|--------------|
|) | \$'000 | \$'000 | \$'000 |
| 0,000 | 84,709,206 | 39,736,592 | 187,033,796 |
| - | 292,975 | (3,456,153) | (3,163,178) |
| 0,000 | 85,002,181 | 36,280,439 | 183,870,618 |
| - | 15,001,439 | 5,421,145 | 18,590,643 |
| - | 1,277,911 | - | - |
| - | (72,676) | - | - |
| 0,000 | (8,110,000) | - | - |
| - | (49,827) | - | - |
| - | - | - | (4,171,559) |
| | | | |
| - | (5,409,571) | - | (5,409,571) |
| 0,000 | 87,639,457 | 41,701,584 | 192,880,131 |
| 0,000 | 86,940,684 | 44,090,245 | 200,204,923 |
| - | 10,321,743 | (1,126,858) | 14,973,719 |
| - | (1,599,420) | - | - |
| - | (30,869) | - | - |
| 0,000 | (5,040,000) | - | - |
| - | - | - | (14,626,144) |
| | | | |
| - | (1,163,729) | - | (1,163,729) |
| 0,000 | 89,428,409 | 42,963,387 | 199,388,769 |

(expressed in Jamaican dollars unless otherwise indicated)



Unaudited Consolidated Statement of Cash Flows

Nine months ended June 30, 2021

(expressed in Jamaican dollars unless otherwise indicated)

| | June 30 2021 \$'000 | June 30 2020 \$'000 |
|---|---------------------------|---------------------------|
| Cash Flows from Operating Activities | | |
| Net profit | 13,912,459 | 20,302,798 |
| Adjustments to reconcile net profit to net cash used in operating activities | 9,893,262 | 67,108,191 |
| Net cash provided by operating activities | 23,805,721 | 87,410,989 |
| Cash Flows from Investing Activities | | |
| Acquisition of property, plant and equipment | (2,236,063) | (6,715,804) |
| Acquisition of intangible asset - computer software | (3,262,436) | (5,181,417) |
| Proceeds from disposal of property, plant and equipment | 85,953 | 87,219 |
| Purchase of investment property | (1,929,638) | - |
| Proceeds from disposal of investment property | 6,611 | - |
| Purchases of investment securities | (467,631,634) | (364,956,945) |
| Sales/maturities of investment securities | 442,955,190 | 272,373,875 |
| Net cash used in investing activities | (32,012,017) | (104,393,072) |
| Cash Flows from Financing Activities | | |
| Repayments under securitisation arrangements | (5,702,856) | (6,812,396) |
| Proceeds from other borrowed funds | 39,729,172 | 15,552,753 |
| Repayments of other borrowed funds | (35,015,208) | (16,697,574) |
| Purchase of treasury shares | (831,815) | (4,171,559) |
| Due to banks | 70,651 | 4,581,597 |
| Lease repayment | (773,291) | - |
| Dividends paid | (1,163,729) | (5,409,571) |
| Net cash used in financing activities | (3,687,076) | (12,956,750) |
| Effect of exchange rate changes on cash and cash equivalents | (472,584) | 964,819 |
| Net decrease in cash and cash equivalents | (12,365,956) | (28,974,014) |
| Cash and cash equivalents at beginning of period | 201,165,403 | 156,858,541 |
| Cash and cash equivalents at end of period | 188,799,447 | 127,884,527 |
| Comprising: | | |
| Cash in hand and balances at Central Banks | 28,003,094 | 23,831,199 |
| Due from banks | 165,154,977 | 112,002,958 |
| Reverse repurchase agreements | 6,648,058 | 5,890,235 |
| Investment securities | 2,256,299 | 1,340,407 |
| Due to banks | (13,262,981) | (15,180,272) |
| | 188,799,447 | 127,884,527 |

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FINANCIAL GROUP



| | | Banking | and Investment A | Activities | | Insurance A | Activities | | |
|---|---------------------------|---------------------|--------------------------------------|--|--|--|----------------------|---|---------------|
| Nine months ended June 30, 2021 | Consumer & SME Banking | Payment Services | Corporate & Commercial Banking | Treasury & Correspondent Banking | Wealth, Asset Management & Investment Banking | Life and Health Insurance & Pension Fund Management | General Insurance | Other & Consolidation Adjustments | Total |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| External revenue | 23,200,835 | 13,772,373 | 9,722,655 | 12,997,954 | 15,573,137 | 86,197,103 | 59,185,895 | (2,837,276) | 217,812,676 |
| Revenue from other segments | 1,873,620 | - | 31,305 | 3,129,457 | 6,057,072 | 766,915 | 108,668 | (11,967,037) | - |
| Total Revenue | 25,074,455 | 13,772,373 | 9,753,960 | 16,127,411 | 21,630,209 | 86,964,018 | 59,294,563 | (14,804,313) | 217,812,676 |
| Net interest income | 17,950,053 | 4,271,091 | 5,550,546 | 2,444,492 | 4,799,190 | 13,758,811 | 644,864 | (8,038,985) | 41,380,062 |
| Net fee and commission income | 3,279,813 | 4,847,028 | 880,840 | 334,723 | 2,990,904 | 2,429,850 | 1,932,814 | (1,182,983) | 15,512,989 |
| Gain/(loss) on foreign currency and investment activities | 103,050 | (917) | 70,616 | 6,142,247 | 4,916,047 | 3,887,358 | 719,078 | (3,542,884) | 12,294,595 |
| Net result from insurance activities | - | - | - | - | - | 7,632,509 | 10,539,871 | (72,853) | 18,099,527 |
| Credit impairment (losses)/reversals | (2,198,079) | 436,333 | 794,374 | 168,382 | (294,184) | (1,224,133) | 276,738 | (142,438) | (2,183,007) |
| Other operating income and dividend income | 1,070,832 | 2,674 | 379,242 | 4,955 | 616,483 | 2,703,941 | 155,057 | 4,823,487 | 9,756,671 |
| Total operating income | 20,205,669 | 9,556,209 | 7,675,618 | 9,094,799 | 13,028,440 | 29,188,336 | 14,268,422 | (8,156,656) | 94,860,837 |
| Staff costs | 7,241,770 | 811,464 | 361,180 | 192,721 | 2,326,119 | 6,789,788 | 4,780,871 | 4,496,595 | 27,000,508 |
| Depreciation and amortisation | 1,076,060 | 408,345 | - | 389 | 118,048 | 809,895 | 469,392 | 1,679,565 | 4,561,694 |
| Finance cost | 289,055 | 6,100 | 10,980 | 6,338 | 6,838 | 159,930 | 117,864 | 338,264 | 935,369 |
| Other operating expense | 4,093,270 | 2,722,862 | 605,912 | 926,069 | 2,124,751 | 7,533,683 | 3,899,379 | (1,428,142) | 20,477,784 |
| Total operating expense | 12,700,155 | 3,948,771 | 978,072 | 1,125,517 | 4,575,756 | 15,293,296 | 9,267,506 | 5,086,282 | 52,975,355 |
| Operating profit before allocated cost | 7,505,514 | 5,607,438 | 6,697,546 | 7,969,282 | 8,452,684 | 13,895,040 | 5,000,916 | (13,242,938) | 41,885,482 |
| Allocated costs | (6,128,152) | (2,337,140) | (2,573,665) | (642,619) | - | - | - | - | (11,681,576) |
| Operating profit | 1,377,362 | 3,270,298 | 4,123,881 | 7,326,663 | 8,452,684 | 13,895,040 | 5,000,916 | (13,242,938) | 30,203,906 |
| Unallocated corporate expenses | | | | | | | | | (9,928,586) |
| Share of profit of associates | | | | | | | | _ | 168,945 |
| Profit before taxation | | | | | | | | | 20,444,265 |
| Taxation | | | | | | | | _ | (6,531,806) |
| Net Profit | | | | | | | | = | 13,912,459 |
| Segment assets | 466,571,374 | 23,754,972 | 186,377,272 | 393,796,280 | 362,956,391 | 475,577,313 | 116,960,043 | (163,790,135) | 1,862,203,510 |
| Associates | | | | | | | | | 6,667,085 |
| Unallocated assets | | | | | | | | | 19,983,351 |
| Total assets | | | | | | | | - | 1,888,853,946 |
| Segment liabilities | 410,465,622 | 6,608,199 | 151,220,270 | 414,587,014 | 310,786,045 | 415,373,809 | 79,253,706 | (111,918,720) | 1,676,375,945 |
| Unallocated liabilities | | | | | | | | | 13,089,233 |
| Total liabilities | | | | | | | | - | 1,689,465,178 |
| Capital expenditure | 3,070,626 | 615,993 | 185,778 | 72,554 | 422,350 | 726,150 | 128,120 | 276,928 | 5,498,499 |

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(expressed in Jamaican dollars unless otherwise indicated)

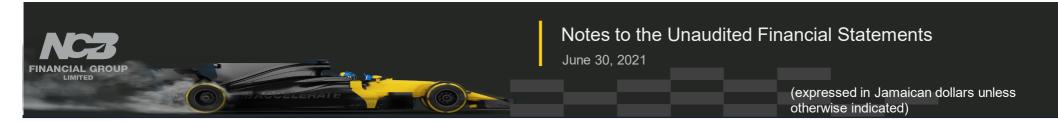


| | | Banking | and Investment A | ctivities | | Insurance A | Activities | [| |
|---|------------------------|---------------------|--------------------------------------|--|--|--|----------------------|---|---|
| Nine months ended June 30, 2020 | Consumer & SME Banking | Payment Services | Corporate & Commercial Banking | Treasury & Correspondent Banking | Wealth, Asset Management & Investment Banking | Life and Health Insurance & Pension Fund Management | General Insurance | Other & Consolidation Adjustments | Total |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| External revenue | 22,080,272 | 13,207,781 | 9,108,468 | 10,540,901 | 9,031,462 | 74,449,568 | 46,777,011 | 6,143,967 | 191,339,430 |
| Revenue from other segments | 1,646,536 | - | 114,944 | 3,111,080 | 2,018,813 | 143,447 | 1,225 | (7,036,045) | - |
| Total Revenue | 23,726,808 | 13,207,781 | 9,223,412 | 13,651,981 | 11,050,275 | 74,593,015 | 46,778,236 | (892,078) | 191,339,430 |
| Net interest income | 17,184,896 | 4,807,533 | 5,449,621 | 2,586,759 | 4,544,632 | 12,963,404 | 668,424 | (6,568,299) | 41,636,970 |
| Net fee and commission income | 3,203,736 | 4,231,574 | 1,068,731 | 319,195 | 3,232,242 | 2,110,118 | 2,330,195 | (1,539,627) | 14,956,164 |
| Gain/(loss) on foreign currency and investment activities | 128,317 | (2,058) | 98,538 | 4,673,708 | 1,524,255 | (2,122,532) | (411,133) | (1,441,641) | 2,447,454 |
| Net result from insurance activities | - | - | - | - | - | 11,144,125 | 9,960,322 | 2,245,605 | 23,350,052 |
| Credit impairment (losses)/reversals | (3,116,622) | (1,342,913) | (453,877) | (193,941) | 490,889 | (1,557,266) | 36,845 | 486,103 | (5,650,782) |
| Other operating income and dividend income | 145,240 | 2,351 | (425) | 8,822 | 377,843 | 2,446,223 | 127,504 | 427,274 | 3,534,832 |
| Total operating income | 17,545,567 | 7,696,487 | 6,162,588 | 7,394,543 | 10,169,861 | 24,984,072 | 12,712,157 | (6,390,585) | 80,274,690 |
| Staff costs | 6,939,500 | 677,365 | 157,164 | 139,995 | 1,651,200 | 7,742,442 | 2,598,638 | 4,328,650 | 24,234,954 |
| Depreciation and amortisation | 943,023 | 391,415 | 10 | 410 | 111,571 | 937,832 | 305,162 | 1,575,287 | 4,264,710 |
| Finance cost | 225,462 | 3,763 | 8,192 | 8,792 | - | - | 19,391 | - | 265,600 |
| Other operating expense | 3,992,723 | 2,376,153 | 680,146 | 1,180,219 | 1,822,680 | 7,534,173 | 2,326,915 | (4,426,290) | 15,486,719 |
| Total operating expense | 12,100,708 | 3,448,696 | 845,512 | 1,329,416 | 3,585,451 | 16,214,447 | 5,250,106 | 1,477,647 | 44,251,983 |
| Operating profit before allocated cost | 5,444,859 | 4,247,791 | 5,317,076 | 6,065,127 | 6,584,410 | 8,769,625 | 7,462,051 | (7,868,232) | 36,022,707 |
| Allocated costs | (5,493,914) | (1,625,566) | (1,930,133) | (393,214) | - | - | - | - | (9,442,827) |
| Operating profit | (49,055) | 2,622,225 | 3,386,943 | 5,671,913 | 6,584,410 | 8,769,625 | 7,462,051 | (7,868,232) | 26,579,880 |
| Unallocated corporate expenses | | | | | | | | | (4,620,672) |
| Share of profit of associates | | | | | | | | - | 138,629 |
| Profit before taxation | | | | | | | | | 22,097,837 |
| Taxation | | | | | | | | | (1,795,039) |
| Net Profit | | | | | | | | - | 20,302,798 |
| Segment assets Associates Unallocated assets Total assets | 425,016,555 | 25,519,282 | 150,236,276 | 309,648,526 | 317,777,493 | 492,564,664 | 103,875,552 | (154,161,997) - | 1,670,476,351 6,428,035 17,225,757 1,694,130,143 |
| Segment liabilities Unallocated liabilities Total liabilities | 370,141,458 | 5,437,008 | 119,425,353 | 330,127,074 | 273,944,766 | 374,952,687 | 71,289,772 | (57,843,397) | 1,487,474,721 13,775,291 1,501,250,012 |
| Capital expenditure | 2,958,941 | 694,187 | 247,791 | 74,629 | 414,242 | 3,068,697 | 1,847,031 | 2,591,703 | 11,897,221 |

(expressed in Jamaican dollars unless otherwise indicated)

Insurance Activities

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1. Identification and Principal Activities

NCB Financial Group Limited ("the Company") is a financial holding company, incorporated and domiciled in Jamaica. The Company is 51.73% (June 30, 2020 - 52.10%) owned by AIC (Barbados) Limited. The ultimate parent company is Portland Holdings Inc., incorporated in Canada. Portland Holdings Inc. is controlled by Hon. Michael A. Lee-Chin, O.J., Chairman of the Company.

The Company's registered office is located at 32 Trafalgar Road, Kingston 10, Jamaica.

The Company's ordinary stock units are listed on the Jamaica Stock Exchange and the Trinidad and Tobago Stock Exchange.

2. Basis of preparation

The condensed consolidated interim financial statements (interim financial statements) for the nine months ended June 30, 2021 have been prepared in accordance with IAS 34, 'Interim financial reporting'. The interim financial statements should be read in conjunction with the annual financial statements for the year ended September 30, 2020 which have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies.

3. Segment reporting

The Group is organised into the following business segments:

- Consumer & SME banking This incorporates the provision of banking services to individual and small and medium business clients.
- Payment services This incorporates the provision of card related services.
- Corporate and commercial banking This incorporates the provision of banking services to large corporate clients.
- Treasury & correspondent banking This incorporates the Group's liquidity and investment management function, management of correspondent bank relationships, and relationships with other financial institutions as well as foreign currency dealing activities.
- Wealth, asset management and investment banking This incorporates stock brokerage, securities trading, investment management and other financial services provided by certain overseas subsidiaries.
- Life and health insurance & pension fund management This incorporates life and health insurance, investment and pension fund management services.
- General insurance This incorporates property and casualty insurance services.

Other/Consolidation Adjustments - The Group's trustee services, property development and the outstanding transactions and balances
 of certain inactive subsidiaries and the parent company are classified as Other for segment reporting. Eliminations comprise intersegment transactions and adjustments on consolidation of the financial statements are also included in this segment.

4. Impact of COVID-19

The economic recovery seen in major economies, such as the United States, is expected to spread to more countries in the second half of the year, supported by progress in vaccination and the reopening of economies. Rising inoculation rates are fostering greater movement of people, increased commercial activity and rebound in private consumption, including the demand for entertainment, leisure and travel. Together with unprecedented fiscal and monetary stimulus, it is supporting a faster-than-expected recovery in advanced economies and spurring growth in developing markets, through the demand for commodities and other goods and services. Despite these favourable prospects, there are risks. The spread of the COVID-19, particularly the Delta variant, as well as the reducing efficacy of the vaccine shots over time, could undermine recovery.

Emerging market and developing economies as a group are forecasted by The World Bank to expand by 6% this year, supported by higher demand and high commodity prices. In Trinidad & Tobago (TT), the economy is projected to improve in 2021 (4.4%) relative to a contraction

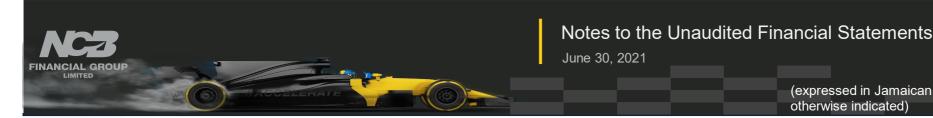
of 6.9% in 2020, bolstered by an increase in private consumption and a rebound in energy sector exports [Source: Fitch Solutions, 2021]. This is a downward revision from the previous 5.3% projection as TT incorporates the expected impact of the COVID-19 outbreak in 2021 and the resulting public health restrictions which are expected to undermine the recovery in the non-energy sector.

Robust growth in key tourism source countries, high vaccination rates, improved travel sentiment and pent up demand for travel augurs well for the tourism sector and are expected to support a gradual recovery in the second half of 2021, especially for Jamaica and Barbados. While Barbados is still expected to grow this year, a spike in COVID-19 cases in July has prompted the government to re-impose overnight curfews, which will limit commercial activity, deter some tourism activity, weigh on employment, and weaken real GDP growth in 2021 from a projected 3.1% to 1.8% [Source: Fitch Solutions, 2021]. Jamaica continues to carefully manage its containment measures, which together with the maintenance of a safe resilient corridor, which has an infection rate of less than 1% [at March 2021], is forecasted to bolster stronger growth in tourism activity. With gradual recovery, the services sectors, including entertainment and transportation are also expected to benefit which should rise consumer and business confidence. This along with expectations for greater private consumption and investments have led to an upward revision in Jamaica's 2021 growth forecast to 4.5% from 3.0% [Fitch Solutions, 2021]. The Bank of Jamaica is forecasting growth between 5%-8% for 2021/22FY. However, relatively low vaccination rates in the region (Jamaica: 6.01%; TT: 16.75%, Barbados: 33.75%, Cayman: 74.68%, as at July 16th [Our World In Data, 2021]) increase the risk of a spike in cases, especially within the context of new more contagious variants such as Delta. The greatest downside risk to the recovery in our operating environments is continued restrictions.

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 Guardian Holdings Limited



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4. Impact of COVID-19 (continued)

The impact of these developments across our operating environments on financial services will vary. The banking industry will continue to face elevated credit risks, but this will be tempered by the gradual recovery expected across the region. The recovery should support growth in employment, disposable incomes and corporate profits, which will improve debt servicing capabilities and create origination opportunities across the broad spectrum of banking services. The economic rebound along with increased risk awareness owing to COVID-19 and greater need for insurance solutions by individual and commercial customers will support growth in the insurance sector in 2021. Further, as new technologies are used to revolutionise the operations, sales processes of the insurance arm, as well as the assessment and prediction of risks, it will impact the pricing of risks and therefore premium income. The recent relaxation of curfews, pent-up demand, rising consumer and business confidence and base effects will also continue to bolster corporate earnings, valuations and general stock market performance. Furthermore, in addition to increasing the use of traditional debt financing by firms, the low interest rate environment is changing investor appetites and the risk and return dynamic, creating opportunities for capital market deepening through the development of more diverse investment products. Moreover, digitisation and optimisation will remain top focus for the industry, not just to increase efficiency and improve the customer experience, but also to drive sales through the launch of end to end digital products.

While our operating environments continue to be affected by the pandemic and have not returned to pre-pandemic levels, the prospects for recovery and economic growth are brighter and should create significant opportunities that we are positioned to leverage in the coming quarters. That being said, the lingering effects of COVID-19, surges in cases and the retightening of restrictions are downside risks that could continue to negatively impact the Group's various business segments. Within this context, the Group continues to take advantage of emerging opportunities while mitigating the lingering risks.

5. Subsequent Event: Changes in Arrangement re Shareholdings of Executive Directors

NCBFG's Executive Directors held NCBFG shares as part of a previously agreed compensation arrangement, with the Company carrying associated financing costs. Given the continued impact of COVID-19 on the regional economies and the Group, the Executive Directors agreed to surrender these shares, in connection with a revised compensation agreement. The surrender, effected on July 12, 2021, relieves the Company of the attendant costs. The surrendered shares are now being held by a custodian under an existing custodial arrangement and the impact of this transaction has been included in the interim unaudited financial statements. The shares are eligible for future share distributions to executives (including Messrs Hylton and Cohen). The executive directors' revised compensation arrangement continues to be aligned to the Group's financial performance.

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National Commercial Bank Jamaica Limited | Clarien Group Limited | Guardian Holdings Limited



Interest/Ownership of Stock Units by Directors of NCB Financial Group Limited as at June 30, 2021

| Directors ^{1.} | Total | Direct | Connected Parties |
|---|---------------|------------|--------------------------|
| Robert Almeida | 65,990,231 | 171,750 | 65,818,481 |
| Dennis Cohen ^{2.4.} | 174,746,662 | 35,975,204 | 138,771,458 |
| Sandra Glasgow ^{2.} | 139,119,484 | 142,626 | 138,976,858 |
| Sanya Goffe | 65,890,481 | 72,000 | 65,818,481 |
| Hon. Patrick Hylton, OJ, CD ^{4.} | 136,749,578 | 70,931,097 | 65,818,481 |
| Adrian Lee-Chin ^{3.} | 65,851,201 | 0 | 65,851,201 |
| Hon. Michael Lee-Chin, OJ | 1,482,062,472 | 146,698 | 1,481,915,774 |
| Thalia Lyn, OD ^{2.} | 139,204,204 | 413,984 | 138,790,220 |
| Prof. Alvin Wint, CD | 65,906,625 | 88,144 | 65,818,481 |
| Dave Garcia (Corporate Secretary) | 175,027 | 175,027 | 0 |

Interest/Ownership of Stock Units by Executives/Senior Managers of NCB Financial Group Limited

as at June 30, 2021

| Executives/Senior Managers | Total | Direct | Connected Parties |
|---|-------------|------------|--------------------------|
| Dennis Cohen ^{1.2.4.} | 174,746,662 | 35,975,204 | 138,771,458 |
| Dave Garcia | 175,027 | 175,027 | 0 |
| Hon. Patrick Hylton, OJ, CD ^{1.4.} | 136,749,578 | 70,931,097 | 65,818,481 |
| Misheca Seymour-Senior | 7,195 | 7,195 | 0 |
| Mukisa Wilson Ricketts | 87,552 | 87,552 | 0 |
| Allison Wynter ² . | 73,281,214 | 191,237 | 73,089,977 |

Interest/Ownership of Stock Units by Executives/Senior Managers of subsidiaries of NCB Financial Group Limited as at June 30, 2021

| Executives/Senior Managers | Total | Direct | Connected Parties |
|----------------------------|---------|---------|--------------------------|
| Gabrielle Banbury-Kelly | 95,508 | 95,508 | 0 |
| Septimus Blake | 211,144 | 211,144 | 0 |
| Brian Boothe | 242,000 | 102,000 | 140,000 |
| Danielle Cameron Duncan | 92,854 | 92,854 | 0 |
| Euton Cummings | 10 | 10 | 0 |
| Raymond Donaldson | 0 | 0 | 0 |
| Steven Gooden | 124,420 | 124,420 | 0 |
| Desmond Johnson | 0 | 0 | 0 |
| Ramon Lewis | 57,215 | 57,215 | 0 |
| Sheree Martin | 6,713 | 6,713 | 0 |
| Nadeen Matthews Blair | 94,000 | 94,000 | 0 |
| Anne McMorris Cover | 8,735 | 8,735 | 0 |
| Claudette Rodriquez | 99,355 | 99,355 | 0 |
| Malcolm Sadler | 58,827 | 28,774 | 30,053 |
| Ravi Tewari | 0 | 0 | 0 |
| Ian Truran | 0 | 0 | 0 |
| Simona Watkis | 6,595 | 6,595 | 0 |
| Tanya Watson Francis | 156,323 | 156,323 | 0 |
| Angus Young | 0 | 0 | 0 |

1. Connected parties for all directors include shares of 65,818,481 held by subsidiaries of Guardian Holdings Limited.

2. Connected parties for Dennis Cohen, Sandra Glasgow, Thalia Lyn and Allison Wynter include shares of 72,949,977 held as trustees of the N.C.B. Staff Pension Fund.

3. Resigned from Board on July 1, 2021.

4. Significant change in direct shareholding occurred on July 12, 2021.



10 Largest Shareholders of NCB Financial Group Limited as at June 30, 2021

| Name of Shareholder | Units | Percentage Ownership |
|---|---------------|-------------------------|
| AIC (Barbados) Limited | 1,276,148,279 | 51.73% |
| Sagicor PIF Equity Fund | 79,083,444 | 3.21% |
| Hon. Patrick Hylton, OJ, CD | 70,931,097 | 2.88% |
| NCB Insurance Agency & Fund Managers Limited WT 109 | 62,989,156 | 2.55% |
| Harprop Limited | 46,434,102 | 1.88% |
| AIC Global Holdings Inc. | 45,449,690 | 1.84% |
| Dennis Cohen | 35,975,204 | 1.46% |
| Ideal Portfolio Services Company Limited | 33,293,851 | 1.35% |
| SJIML A/C 3119 | 32,539,032 | 1.32% |
| Guardian Life of the Caribbean | 30,206,368 | 1.22% |

Shareholder Profile of NCB Financial Group Limited as at June 30, 2021

| Number of Shareholders | Ownership of Each Shareholder | Percentage Ownership | Number of Units |
|-----------------------------------|----------------------------------|----------------------|-----------------|
| One shareholder with six accounts | 51.73% | 51.73% | 1,276,148,279 |
| 12 | 1 - 5% | 21.05% | 519,295,525 |
| 44,438 | Less than 1% | 27.22% | 671,319,024 |
| 44,451 | | 100.00% | 2,466,762,828 |