

NCB Financial Group Limited

# FINANCIAL RESULTS

Financial Year Ended **September 30, 2023**



# AGENDA

NCBFG  
FINANCIAL  
RESULTS  
Financial Year Ended  
September 30, 2023

Financial Performance FY2023

Financial Performance Q1 FY2024



# Operating Environment

Navigating market conditions and environment to produce commendable performance with focus on **Efficiency**, **Governance** and **Customer Experience**



# Summary Results

NCBFG  
FINANCIAL  
RESULTS  
Financial Year Ended  
September 30, 2023

KPI	RESTATED FY22	FY23	Sep 23 vs Sep 22
Operating Income	\$145.3B	\$137.3B	\$8.0B or 6%
Net Profit*	\$23.9B	\$7.6B	\$16.3B or 68%
EPS	\$10.39	\$3.30	

\* Attributable to stockholders of the parent



**0.71%**

Return on  
assets

(Sep-22: 1.76%)



**4.80%**

Return on  
equity

(Sep-22 : 15.53%)



**82.54%**

Cost to  
Income

(Sep-22 : 71.40%)



**82.35%**

Banking & Investment  
Revenues to Operating  
Income

(Sep-22 : 73.84%)



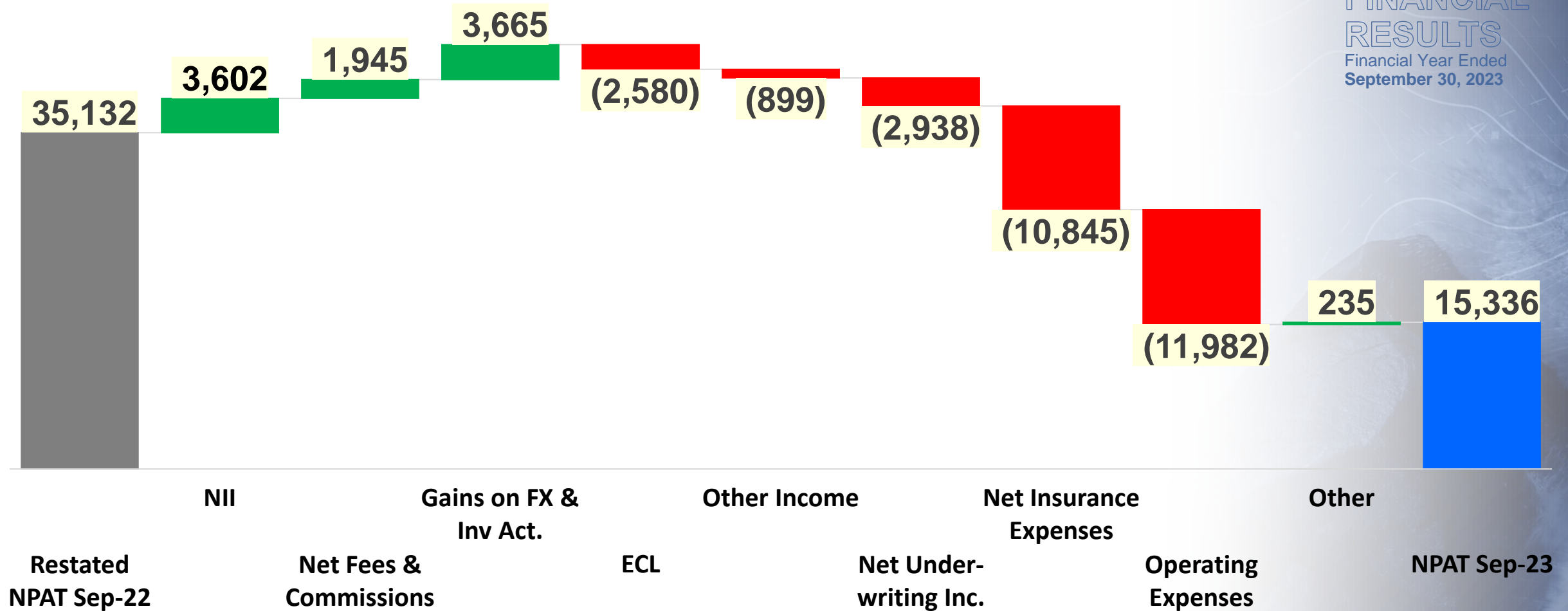
**17.65%**

Insurance Revenues to  
Operating Income

(Sep-22 : 26.16%)

# Summary Results

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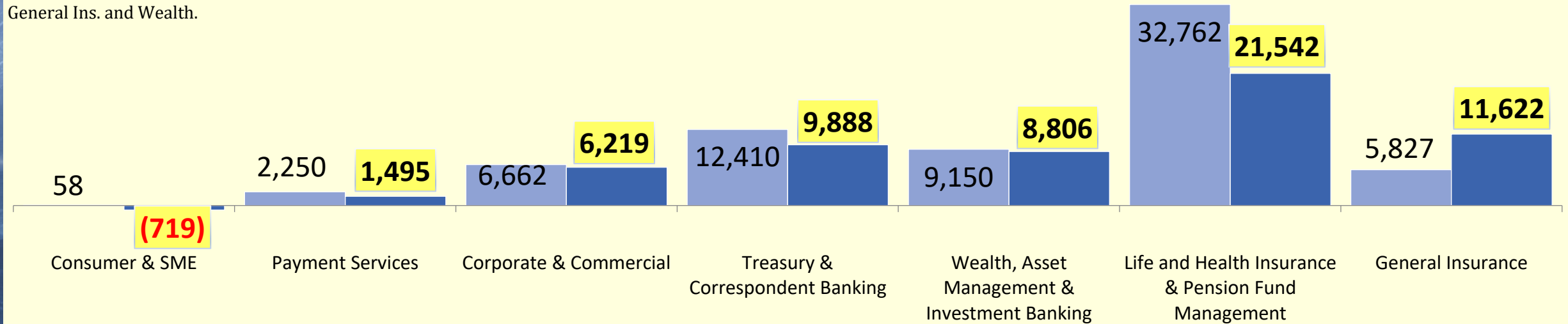


# Segment Results

\* Clarien's operations spans 3 business segments: Commercial & Consumer, Treasury and Wealth.

\*\* GHL's operations spans 3 business segments: Life/Health Ins., General Ins. and Wealth.

■ YTD Sep-22 ■ YTD Sep-23



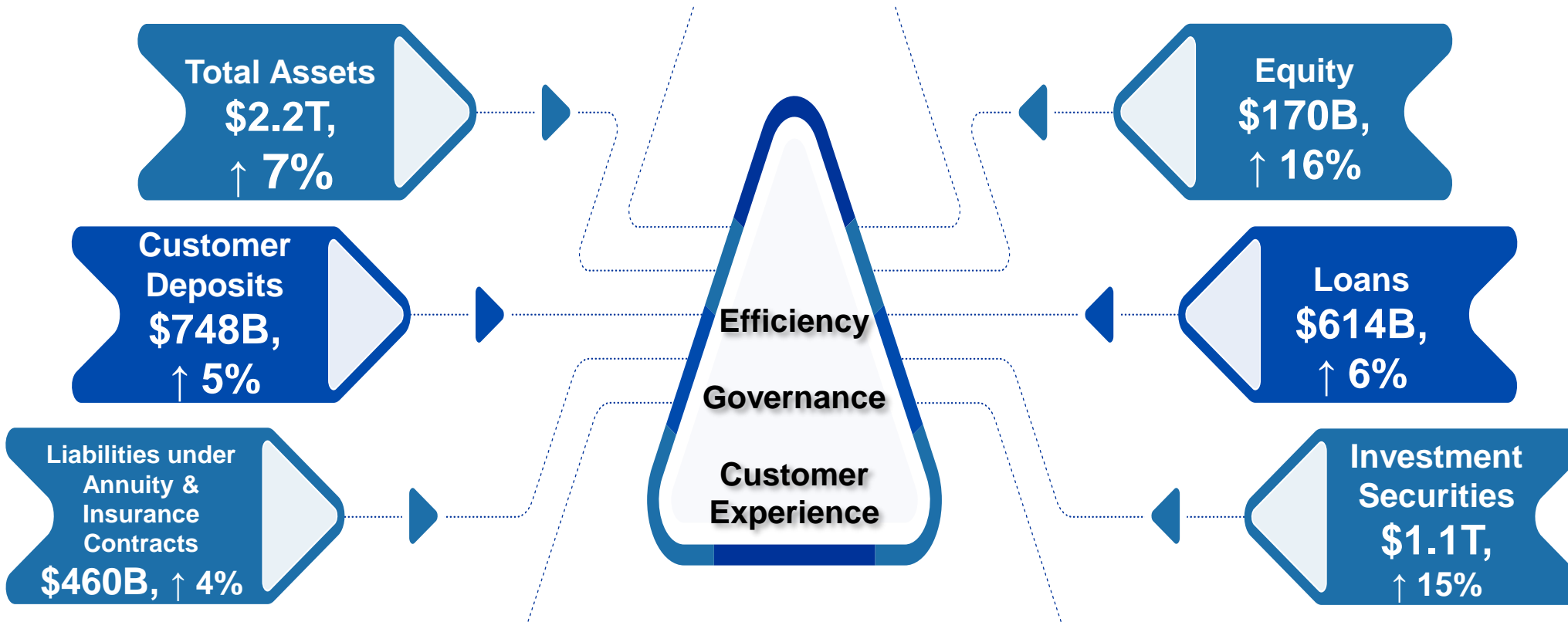
## Segment Performance ( operating profit\* performance)

- **CONSUMER & SME: Operating loss: \$719 million** - operating revenues ↑ operating expenses ↑ & allocated costs ↑
- **PAYMENT SERVICES: Operating profit: \$1.5 billion** - operating revenues ↑ operating expenses ↑ & allocated costs ↑
- **CORPORATE & COMMERCIAL : Operating profit: \$6.2 billion** - operating revenues ↑ operating expenses ↑ & allocated costs ↑
- **TREASURY & CORRESPONDENT: Operating profit: \$9.9 billion** - operating revenues ↓ operating expenses ↑ & allocated costs ↑
- **WEALTH, ASSET MGMT & INVESTMENT BANKING: Operating profit: \$8.8 billion** – net interest income ↓ net fee & commission ↓
- **LIFE INSURANCE & PENSION FUND MGMT: Operating profit: \$21.5 billion** - net insurance revenues ↓ gains from investment activities ↑
- **GENERAL INSURANCE: Operating profit: \$11.6 billion** – operating revenues (led by net fee & commissions and net insurance revenues) ↑



# Financial Strength

NCBFG  
FINANCIAL  
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Financial Year Ended  
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# AGENDA

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Financial Performance FY2023

Financial Performance Q1 FY2024



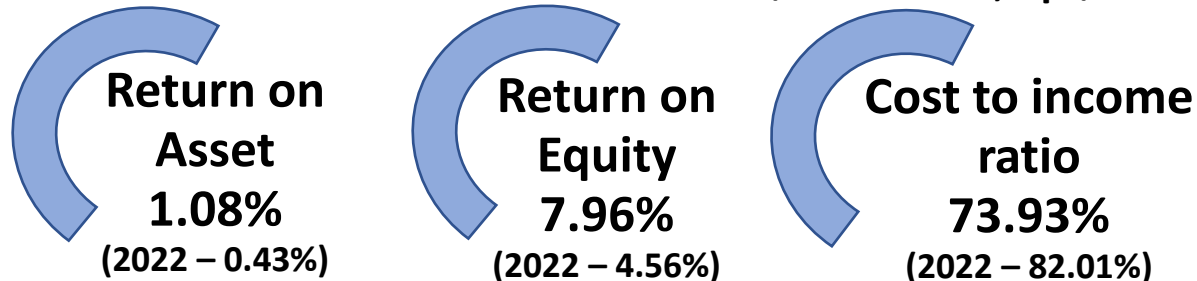
# Summary Results – Q1 FY2024

KPI	QTD DEC 22	QTD DEC 23	DEC 23 vs DEC 22
Operating Income	\$26.9B	\$34.5B	\$7.6B or 28%
Net Profit	\$2.21B	\$5.97B	\$3.8B or 170%
Net Profit*	\$1.38B	\$3.08B	\$1.70B or 123%
EPS	\$0.60	\$1.32	

\* Attributable to stockholders of the parent

## ■ Financial measures (Quarter ended Dec-23 compared to Quarter ended Dec-22):

- Net revenues from banking and investment activities of \$19.5 billion, up \$719 million or 4%
- Net revenues from insurance activities of \$15.0 billion, up \$6.9 billion or 85%

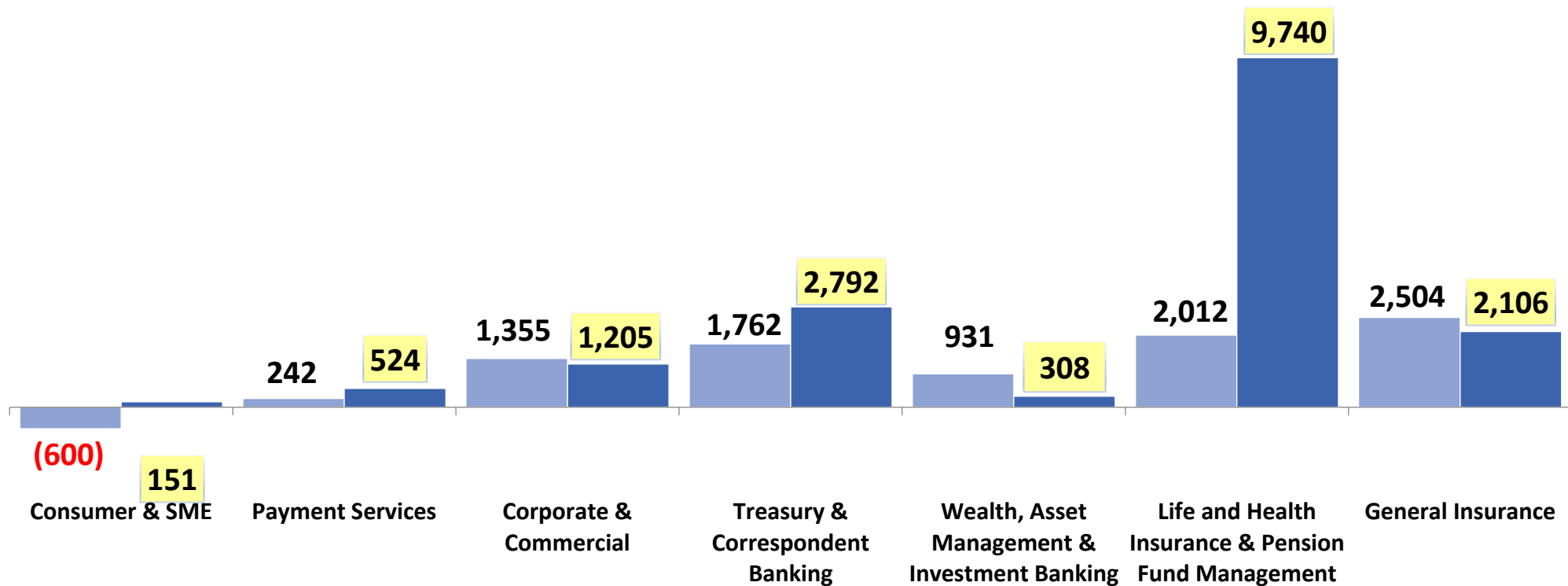


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Financial Year Ended  
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**NCB**  
FINANCIAL GROUP  
LIMITED

# Segment Results – Q1 FY2024

■ YTD Dec-22 ■ YTD Dec-23

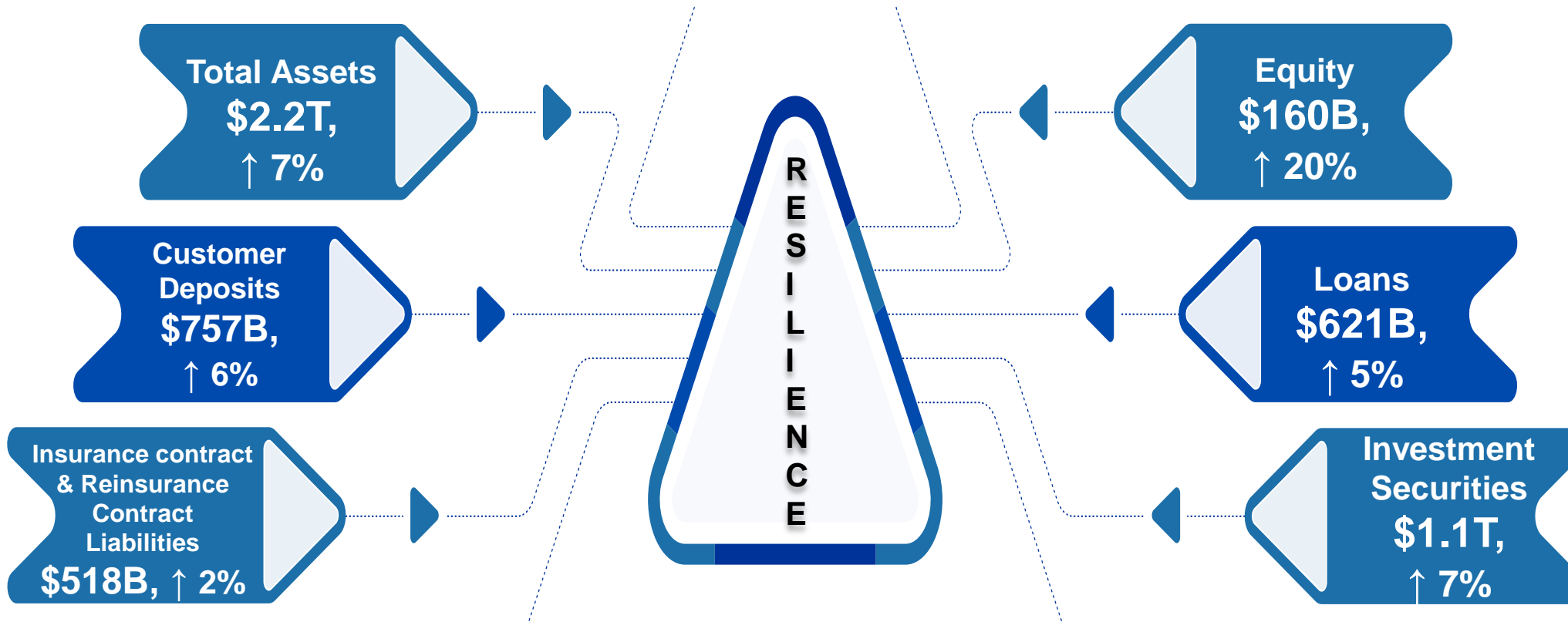


NCBFG  
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# Financial Strength

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A lighthouse stands on a dark, rocky island in the middle of a dark sea. The lighthouse is illuminated from within, casting a bright glow. Large waves are crashing against the rocks on either side of the island, creating white foam. The sky is dark with some faint, wispy clouds. The overall mood is dramatic and powerful.

# THANK YOU!

NCBFG  
FINANCIAL  
RESULTS  
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September 30, 2023

**NCB**  
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LIMITED





# INDEPENDENT AUDITOR'S REPORT Presented by:

**Participants may follow along with the  
Independent Auditor's Report starting on  
page 134 of the Annual Report.**

## Independent auditor's report

To the Members of NCB Financial Group Limited

### **Report on the audit of the consolidated and stand-alone financial statements**

#### Our opinion

In our opinion, the consolidated financial statements and the stand-alone financial statements give a true and fair view of the consolidated financial position of NCB Financial Group Limited (the Company) and its subsidiaries (together 'the Group') and the stand-alone financial position of the Company as at September 30, 2023, and of their consolidated and stand-alone financial performance and their consolidated and stand-alone cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS) and with the requirements of the Jamaican Companies Act.



## What we have audited

The Group's consolidated and stand-alone financial statements comprise:

- the consolidated statement of financial position as at September 30, 2023;
- the consolidated income statement for the year then ended;
- the consolidated statement of comprehensive income for the year then ended;
- the consolidated statement of changes in equity for the year then ended;
- the consolidated statement of cash flows for the year then ended;
- the company statement of financial position as at September 30, 2023;
- the company statement of comprehensive income for the year then ended;
- the company statement of changes in equity for the year then ended;
- the company statement of cash flows for the year then ended; and
- the notes to the financial statements, which include significant accounting policies and other explanatory information

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the consolidated and stand-alone financial statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Independence

### Our audit approach

- **Audit Scope**
- **How we tailored our group audit scope**
- **Key audit matters**





## Key audit matter

### ***IFRS 9 ‘Financial Instruments’ – Probabilities of Default, Forward Looking Information and Significant Increase in Credit Risk (Group)***

*See notes 2(i), 21 and 22 to the financial statements for disclosures of related accounting policies, judgements, estimates and balances.*

## Key audit matter

### ***Methodologies and assumptions used for determining insurance contract liabilities for life and health insurance and annuity contracts (Group)***

*See notes 2(w) and 39 to the financial statements for disclosures of related accounting policies, judgements, estimates and balances.*





## Key audit matter

### **Goodwill *impairment* (Group)**

*See notes 2(o)(i) and 28 to the financial statements for disclosures of related accounting policies, judgements, estimates and balances.*

## Key audit matter

***Valuation of unquoted corporate debt and government securities classified as fair value through profit or loss, fair value through other comprehensive income and pledged assets (Group).***

*See notes 3(a), 23 and 50 to the financial statements for disclosures of related accounting policies, judgements and estimates.*



## Other information

Responsibilities of management and those charged with governance for the consolidated and stand-alone financial statements

Auditor's responsibilities for the audit of the consolidated and stand-alone financial statements

Report on other legal and regulatory requirements

**The engagement partner on the audit resulting in this independent auditor's report is Paul Williams.**

A handwritten signature in blue ink, appearing to read "Paul Williams", written over a light blue background.

Chartered Accountants  
6 December 2023  
Kingston, Jamaica